

Product Pack

April 2024

Product Comparison



We are a non-conforming lender who have been committed to helping our clients for almost 80 years, despite their circumstances. Let us assist you change your clients' lives by making borrowing As Easy As VMG

As VMG.			I	I	1
	PRO	FLEXI	ASSIST	FLEXI BUSINESS PLUS	ALT DOC
Interest Rate LVR ≤ 65%	from 7.74%	from 7.94%	from 8.49%	from 8.24%	from 8.34%
Interest Rate LVR ≤ 80%	from 7.84%	from 8.04%	from 8.59%	from 8.34%	from 8.44%
Comparison Rate*	from 7.97%	from 8.16%	from 8.73%	from 8.48%	from 8.61%
Security	Residential				
Max LVR	80%				
Max Loan Amount	\$3.0m				\$2.0m (up to 65% LVR) \$1.5m (up to 80% LVR)
Use	Any worthwhile purp	ose		Business Purpose	Not for Construction or Vacant Land
Max Loan Term	Up to 30 years				
Metro, Minor and Major regional	Yes				No minor regional
Income Verification	Self-employed -ITR's and 1 year of business financials -Up to date tax portals -3 months' bank statements PAYG -Minimum 3 months of employment -2 most recent payslips -3 months' bank statements	Flexible assessment beyond traditional limitations - all forms of income taken into consideration		Self-employed -Customer declaration AND - Accountant's letter verifying historical performance; OR 6 months BAS; OR 6 months business and/or personal Bank Statements	
Serviceability	Net disposable incom	ne at 1.10 times or al	oove		
Credit History (paid/unpaid defaults)	Clear Only	-No more than 2 -Paid defaults ≤ \$10k -Unpaid defaults ≤ \$5k -Discharged Bankruptcy considered	All defaults outside Flexi	Same as Flexi	-Up to \$2,000 paid non-financial defaults accepted -No mortgage arrears last 6 months -Discharged from bankruptcy NOT ACCEPTED
		FE	ES		
Risk Fee**	0.70% of the loan ar	mount	1.25%	0.70%	1.0%
Interest Only	+0.15% (up to 3 year	ars)			
Investment Loan Loading	+0.30% (not applicable for Flexi Business Plus)				
Vacant Land Loading	+2.00% (includes 0.30% investment loading - Pro, Flexi Business Plus & Alt Doc Excluded)				
Construction Loading	+1.50% (not applicable for Flexi Business Plus & Alt Doc)				
Loan Size >\$1.0m ≤\$1.5m	+0.15%				
Loan Size >\$1.5m	+0.25%				
Legal Fee	from \$990				
Valuation Fee	from \$400				
No Establishment Fee, Annual Fee, Monthly Fee or Redraw Fee apply					

^{*} Based on a \$500,000 loan amount over a 30 year loan term **Additional +0.30% for construction (not applicable for Flexi Business Plus)

Five Star Pro

Registered 1st mortgage over residential security



Our prime product offers a low-interest rate for clean credit. It can be used for a variety of personal or investment purposes based on the qualifying criteria being met.

This product suits:

Borrowers seeking a fast solution to their residential property needs and have a clear credit history.

PRICING		
LVR ≤ 65%	from 7.74%	
LVR ≤ 80%	from 7.84%	
Comparison Rate 7.97 %*		

^{*}Based on a \$500,000 loan amount over a 30 year loan term

QUALIFYING FEATURES	
Summary	Clear credit history
Max Loan Size	\$3m
Min Loan Size	\$30k
Max LVR	Up to 80%
Regional Loan	Up to 80%
Zoning	Residential
Mortgage Insurance	Not applicable
Borrowing Entities	Individuals, companies and trusts
Loans to trusts	Yes, but must be in the name of the trustees. Plus joint and several guarantees from active adult trust beneficiaries
Bench Mark Qualification	2% above Effective Interest Rate
Serviceability Test	Yes, net disposable income at 1.10 times or greater

FEES & CHARGES	
Settlement Fees	Nil
Solicitors Fee	From \$990
Valuation Fee	From \$400
Risk Fee	0.70% of the loan amount***
Progress Payments	\$100
Redraw Fee	Nil
Annual Membership	Nil
Split Fee	\$300 per split
Establishment Fee	Nil

LOAN FEATURES		
Purpose	Purchase/Refinance/Consolidation Personal or Investment Any worthwhile purpose	
Investment Loan Loading	+0.30%	
Income Verification	See Product Comparison	
Credit History	Clear Only	
Additional Repayments	Yes - no charge	
Redraw	Yes	
P&I Repayments	Direct Debit: weekly, fortnightly or monthly	
Term	Max 30 years	
P&I and I/O	Yes	
Interest Only Period	Up to 3 years (not applicable for PPR)	
I/O Loading	+0.15%	
I/O Repayments	Direct Debt: Monthly only	
Split Loans	Available	
Multiple Securities	Yes	
Discharge Fee	Regulated: \$750 Non-reg: 3,2,1, & 1 thereafter**	
Third Party Loans	No	
Construction Loading	+1.50%	
Progress Payment	Yes	
Owner Builder	No	
Loan Size >\$1.0m ≤\$1.5m	+0.15%	
Loan Size >\$1.5m	+0.25%	
Vacant Land	No	
** 3 months worth of interest charged in the first year, 2 months worth in the		

second year and 1 month interest for the third year and thereafter

Key features:



Lowest Interest Rate



Fast Solution



Clean Credit History



Flexible Income Verification

^{***} Additional +0.30% for construction

Five Star Flexi

Registered 1st mortgage over residential security



Flexi is a near-prime product offering flexible lending solutions for paid or unpaid defaults. It can be used for a variety of personal or investment purposes based on the qualifying criteria being met.

This product suits:

Borrowers who are individuals, self employed or small business owners.

PRICING		
LVR ≤ 65%	from 7.94%	
LVR ≤ 80%	from 8.04%	
Comparison Rate 8.16 %*		

^{*}Based on a \$500,000 loan amount over a 30 year loan term

QUALIFYING FEATURES	
Summary	Arrears and minor non-financial defaults
Max Loan Size	\$3m
Min Loan Size	\$30k
Max LVR	Up to 80%
Regional Loan	Up to 80%
Zoning	Residential
Mortgage Insurance	Not applicable
Borrowing Entities	Individuals, companies and trusts
Loans to trusts	Yes, but must be in the name of the trustees. Plus joint and several guarantees from active adult trust beneficiaries
Bench Mark Qualification	2% above Effective Interest Rate
Serviceability Test	Yes, net disposable income at 1.10 times or greater

FEES & CHARGES	
Settlement Fees	Nil
Solicitors Fee	From \$990
Valuation Fee	From \$400
Risk Fee	0.70% of the loan amount***
Progress Payments	\$100
Redraw Fee	Nil
Annual Membership	Nil
Split Fee	\$300 per split
Establishment Fee	Nil

LOAN FEATURES	
Purpose	Purchase/Refinance/Consolidation Personal or Investment Any worthwhile purpose
Investment Loan Loading	+0.30%
Income Verification	See Product Comparison
Credit History	See Product Comparison
Additional Repayments	Yes - no charge
Redraw	Yes
P&I Repayments	Direct Debit: weekly, fortnightly or monthly
Term	Max 30 years
P&I and I/O	Yes
Interest Only Period	Up to 3 years
I/O Loading	+0.15%
I/O Repayments	Direct Debt: Monthly only
Split Loans	Available
Multiple Securities	Yes
Discharge Fee	Regulated: \$750 Non-reg: 3,2,1, & 1 thereafter**
Third Party Loans	No
Construction Loading	+1.50%
Progress Payment	Yes
Owner Builder	No
Loan Size >\$1.0m ≤\$1.5m	+0.15%
Loan Size >\$1.5m	+0.25%
Vacant Land	+2.00%
** 2 months worth of interest charged in the first year 2 months worth in the	

^{**} 3 months worth of interest charged in the first year, 2 months worth in the second year and 1 month interest for the third year and thereafter

Key features:







Fast Solution



Paid / Unpaid Defaults May be Considered



Flexible Income Verification

^{***} Additional +0.30% for construction

Five Star Assist

Registered 1st mortgage over residential security



Assist is a flexible loan product that allows you to restructure your debt position. It can be used for a variety of personal or investment purposes based on the qualifying criteria being met.

This product suits:

Borrowers who have encountered financial difficulties such as but not limited to defaults and bankruptcies.

PRICING		
LVR ≤ 65%	from 8.49%	
LVR ≤ 80%	from 8.59%	
Comparison Rate 8.73 %*		

^{*}Based on a \$500,000 loan amount over a 30 year loan term

QUALIFYING FEATURES	
Summary	Unlimited defaults and arrears
Max Loan Size	\$3m
Min Loan Size	\$30k
Max LVR	Up to 80%
Regional Loan	Up to 80%
Zoning	Residential
Mortgage Insurance	Not applicable
Borrowing Entities	Individuals, companies and trusts
Loans to trusts	Yes, but must be in the name of the trustees. Plus joint and several guarantees from active adult trust beneficiaries
Bench Mark Qualification	2% above Effective Interest Rate
Serviceability Test	Yes, net disposable income at 1.10 times or greater

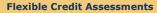
FEES & CHARGES	
Settlement Fees	Nil
Solicitors Fee	From \$990
Valuation Fee	From \$400
Risk Fee	1.25% of the loan amount***
Progress Payments	\$100
Redraw Fee	Nil
Annual Membership	Nil
Split Fee	\$300 per split
Establishment Fee	Nil

LOAN FEATURES	
Purpose	Purchase/Refinance/Consolidation Personal or Investment Any worthwhile purpose
Investment Loan Loading	+0.30%
Income Verification	See Product Comparison
Credit History	See Product Comparison
Additional Repayments	Yes - no charge
Redraw	Yes
P&I Repayments	Direct Debit: weekly, fortnightly or monthly
Term	Max 30 years
P&I and I/O	Yes
Interest Only Period	Up to 3 years
I/O Loading	+0.15%
I/O Repayments	Direct Debt: Monthly only
Split Loans	Available
Multiple Securities	Yes
Discharge Fee	Regulated: \$750 Non-reg: 3,2,1, & 1 thereafter**
Third Party Loans	No
Construction Loading	+1.50%
Progress Payment	Yes
Owner Builder	No
Loan Size >\$1.0m ≤\$1.5m	+0.15%
Loan Size >\$1.5m	+0.25%
Vacant Land	+2.00%

 $^{**\ 3}$ months worth of interest charged in the first year, 2 months worth in the second year and 1 month interest for the third year and thereafter

Key features:







Fast Solution



Financial Difficulties Considered



Flexible Income Verification

^{***} Additional +0.30% for construction

Five Star Flexi Business Plus

Registered 1st mortgage over residential security



Our business product is a lending solution to assist small business owners. Purposes may include working capital, purchases, business restructuring or succession planning.

This product suits:

Borrowers who are seeking working capital cash-out loans for their companies.

PRICING	
LVR ≤ 65%	from 8.24%
LVR ≤ 80%	from 8.34%
Comparison Rate 8.48 %*	

^{*}Based on a \$500,000 loan amount over a 30 year loan term

QUALIFYING FEATURES	
Summary	Limited defaults and arrears
Max Loan Size	\$3m
Min Loan Size	\$30k
Max LVR	Up to 80%
Regional Loan	Up to 80%
Zoning	Residential
Mortgage Insurance	Not applicable
Borrowing Entities	Individuals, companies and trusts
Loans to trusts	Yes, but must be in the name of the trustees. Plus joint and several guarantees from active adult trust beneficiaries
Bench Mark Qualification	2% above Effective Interest Rate
Serviceability Test	Yes, net disposable income at 1.10 times or greater

FEES & CHARGES	
Settlement Fees	Nil
Solicitors Fee	From \$990
Valuation Fee	From \$400
Risk Fee	0.70% of the loan amount
Progress Payments	\$100
Redraw Fee	Nil
Annual Membership	Nil
Split Fee	\$300 per split
Establishment Fee	Nil

LOAN FEATURES	
Purpose	Purchase/Refinance/Consolidation Personal or Investment Any worthwhile purpose
Investment Loan Loading	No
Income Verification	See Product Comparison
Credit History	See Product Comparison
Additional Repayments	Yes - no charge
Redraw	Yes
P&I Repayments	Direct Debit: weekly, fortnightly or monthly
Term	Max 30 years
P&I and I/O	Yes
Interest Only Period	Up to 3 years
I/O Loading	+0.15%
I/O Repayments	Direct Debt: Monthly only
Split Loans	Available
Multiple Securities	Yes
Discharge Fee	Regulated: \$750 Non-reg: 3,2,1, & 1 thereafter**
Third Party Loans	No
Construction Loading	No
Progress Payment	No
Owner Builder	No
Loan Size >\$1.0m ≤\$1.5m	+0.15%
Loan Size >\$1.5m	+0.25%
Vacant Land	No

 $[\]ast\ast$ 3 months worth of interest charged in the first year, 2 months worth in the second year and 1 month interest for the third year and thereafter

Key features:



Flexible Credit Assessments Fas



Fast Solution



For Small Business Owners



Flexible Income Verification

Five Star Alt Doc

Registered 1st mortgage over residential security



Alt Doc is a near-prime product offering flexible lending solutions for self employed borrowers. It can be used for a variety of personal or investment purposes based on the qualifying criteria being met.

This product suits:

Borrowers who are individuals, self employed or small business owners.

PRICING	
LVR ≤ 65%	from 8.34%
LVR ≤ 80%	from 8.44%
Comparison Rate 8.61% *	

^{*}Based on a \$500,000 loan amount over a 30 year loan term

QUALIFYING FEATURES	
Summary	Minimum 12 months ABN and GST Registered Limited defaults (No mortgage arrears)
Min Loan Size	\$30k
Max LVR	Up to 65% (inclusive of fees) for loans up to \$2.0m
	Up to 80% (inclusive of fees) for loans up to \$1.5ms
Regional Loan	Up to 80%
Zoning	Residential
Mortgage Insurance	Not applicable
Borrowing Entities	Individuals, companies and trusts
Loans to trusts	Yes, but must be in the name of the trustees. Plus joint and several guarantees from active adult trust beneficiaries
Bench Mark Qualification	2% above Effective Interest Rate
Serviceability Test	Yes, net disposable income at 1.10 times or greater

FEES & CHARGES	
Settlement Fees	Nil
Solicitors Fee	From \$990
Valuation Fee	From \$400
Risk Fee	1% of the loan amount
Redraw Fee	Nil
Annual Membership	Nil
Split Fee	\$300 per split
Establishment Fee	Nil

LOAN FEATURES	
Purpose	Purchase/Refinance/Consolidation Personal or Investment No Construction or Vacant Land
Investment Loan Loading	+0.30%
Income Verification	See Product Comparison
Credit History	See Product Comparison
Additional Repayments	Yes - no charge
Redraw	Yes
P&I Repayments	Direct Debit: weekly, fortnightly or monthly
Term	Max 30 years
P&I and I/O	Yes
Interest Only Period	Up to 3 years
I/O Loading	+0.15%
I/O Repayments	Direct Debt: Monthly only
Split Loans	Available
Multiple Securities	Yes
Discharge Fee	Regulated: \$750 Non-reg: 3,2,1, & 1 thereafter**
Third Party Loans	No
Construction Loading	No
Progress Payment	No
Owner Builder	No
Loan Size >\$1.0m ≤\$1.5m	+0.15%
Loan Size >\$1.5m	+0.25%
Vacant Land	No

 $[\]ast\ast$ 3 months worth of interest charged in the first year, 2 months worth in the second year and 1 month interest for the third year and thereafter

Key features:







For Small Business Owners



Simplified Income Verification

Our Team



VIC, TAS, SA & WA



Glen McKay Executive General Manager -Distribution & Mortgage Operations 0447 519 086 Glen.McKay@vicgroup.com.au



Karl Mills Senior Analyst (03) 8600 7988 Karl.Mills@vicgroup.com.au



Matthew Surjenko Senior Analyst (03) 8600 7966 Matthew.Surjenko@vicgroup.com.au



Arvin Coralde Senior Analyst (03) 8600 7970 Arvin.Coralde@vicgroup.com.au



Michael Pham Senior Analyst (03) 8600 7937 Michael.Pham@vicgroup.com.au

VIC



Maryanne Vella Business Development Manager 0419 229 018 Maryanne.Vella@vicgroup.com.au

NSW



Brian McMahon Business Development Manager 0428 877 186 Brian.McMahon@vicgroup.com.au

NSW/ACT



Tammie Hotz
Business Development Manager
0474 287 347
Tammie.Hotz@vicgroup.com.au

QLD



Melanie Thompson
Business Development Manager
0429 898 975
Melanie.Thompson@vicgroup.com.au

We are happy to discuss any scenarios prior to the loan application being submitted



Visit our website

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